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Telecommunications Group

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Jason Holroyd
Ideal Industries (UK) Ltd
225 Europa Boulevard
Gemini Business Park
Warrington
Cheshire
WA5 7TN

30 April 2004

Dear Jason

Ideal Industries Lantek 6 and 7

Thank you for supplying the LANTEK 7 Tester for evaluation, which we have tested both in our laboratory and in the field.

We confirm that either the Ideal Industries LANTEK 6 or LANTEK 7 may be used in field-testing of the Volition™ Copper Cabling System. Both are approved for 3M's authorized installers and contractors to submit test results for our warranty program. We recommend that 3M patch cables be used with the tester.

We look forward to a continued cooperation and future opportunities to evaluate Ideal Industries products that can be used to test and certify our cabling installations in the field.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Rosemary McGlashon'.

Rosemary McGlashon
European Technical Manager
Enterprise Network Solutions
Telecom EBU, Europe & MENA